

Medical RFP Results

☰ The following compares the fully mature expected claims costs (before employee contributions) of the self-insured medical proposals

	Aetna	BCBSM	HAP	Meritain
Medical/Rx Admin	\$218,200	\$407,500	\$238,200	\$274,200
Rx Rebates	\$0	(\$98,100)	\$0	\$0
Stop-Loss	\$875,800	\$978,100	\$1,456,000	\$875,800
PPACA & MI Taxes	\$140,700	\$140,700	\$140,700	\$140,700
Estimated Claims *	\$8,580,600	\$8,580,600	\$8,580,600	\$8,580,600
TOTAL	\$9,815,300	\$10,008,800	\$10,415,500	\$9,871,300
% Change	(8.0%)	(6.2%)	(2.4%)	(7.5%)
\$ Change	(\$851,000)	(\$657,500)	(\$250,900)	(\$795,000)

* Expected fully-mature claims costs were kept consistent to control for unit price discounts and more effective care, case, and disease management.